



August 9, 2011

Accunet Solutions Inc  
Attn: Alan Dumas  
20 Park Plaza  
4th Floor  
Boston, MA 02116

**Subject:** MHEC Contract #F05, Technology

Dear Alan Dumas:

I extend to you our congratulations on having been selected as one of our contract vendors and welcome you to our midst. Enclosed is a copy of your above-referenced contract. Each Consortium member receives copies of all contracts. Please note that only those schools listed on the attached Membership List are entitled to the discounts and prices offered under this contract.

Twenty-eight years of experience has shown that how well your firm does under this contract will depend entirely upon how much time and effort you put into promoting yourself and your contract. I suggest that you contact each Consortium Member by phone, in person or by mail to introduce yourself. You may reproduce copies of your actual contract pages for distribution; however, our logo may not be reproduced without permission. Members may request copies of catalogs. Be sure to keep your catalogs and/or materials up-to-date, informing me and the other members of any changes that might occur.

As called for in the terms and conditions of the bid, you will be required to file a Sales Volume Report at the end of each fiscal year, June 30. It is very important that your firm keep accurate records, for your report must include the total dollar volume transacted with each school under the contract.

If during the term of the contract your reporting responsibilities are transferred to another individual, please so advise us.

We appreciate your interest in and support of the MHEC and wish you success during this contract term. If, at any time you have questions concerning the contracts, please feel free to call me.

Sincerely,

A handwritten signature in cursive script that reads 'Ellen Bickelman'.

Ellen Bickelman  
Executive Director

jat  
Enclosures







Massachusetts Higher Education Consortium  
505 East Pleasant Street  
Amherst, MA 01003-9242

MC11-F05

08/01/2011 through 07/31/2013

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Joan Miller  
joanmiller@mhec.net  
Phone: (413) 577-3550  
FAX: (413) 577-0692

## Technology

### Instructions and Information pertaining to the use of this contract

- 1 A separate invoice will be issued by the respective vendor to the respective school for the material shipped against each purchase order received against the contract.
- 2 Each purchase order issued against this contract should be marked, "MHEC CONSORTIUM CONTRACT- TECHNOLOGY - MC11-F05." All purchase orders must contain a reference to the MHEC contract number and/or contract name being used.
- 3 Orders may be phoned in to the vendor of your choice in accordance with the Confirming Order policy of your school. All phone orders must be confirmed in writing and clearly marked, "CONFIRMATION--DO NOT DUPLICATE." NOTE: Check the contract before phoning in orders as some vendors require hard copy purchase orders.
- 4 The contract award will be published to all the members of the Consortium. Use of the contract will be left to the discretion of each respective member. The MHEC is a broad-based membership of public and private higher education institutions and other agencies. Some entities may have existing contracts that will remain in effect for the length of terms already determined. Future participation is optional and remains the choice of the member.
- 5 Various types of purchase orders may be issued against the contract, with no dollar limit, by each respective school, at their discretion, for their requirements as they occur. Some schools may use telephoned orders and Procurement credit cards instead of hardcopy orders.
- 6 If you have any questions pertaining to the use of this contract, call the respective vendor in question.
- 7 Upon request, vendors shall furnish and distribute sufficient copies of their current catalog(s) and/or price list(s), if applicable, to all members of the MHEC. The creation of a web page specifically dedicated to contract pricing for MHEC members is encouraged.
- 8 Some contract vendors listed herein, have agreed to extend their MHEC prices/discounts to the faculty, staff and students of the MHEC member institutions. It shall be clearly understood that any such purchase may only be made by a member of the faculty, staff or student body who can produce appropriate and acceptable school identification; that the person shall be an end-user for educational-research purposes; that payment shall be made in cash upon ordering or as required by the respective vendor; that any such purchase shall be subject to applicable taxes, and that the MHEC and its member institutions shall accept no responsibility for ordering, receiving, payment, or collections.
- 9 NOTE: The UMass President's Office, Suburban Experiment Stations, the County Extension Services, and the Board of Higher Education are eligible to use MHEC Contracts by virtue of their association with Higher Education.



- 10 Upon member request, vendor will supply individual written quotes based on the terms of their individual contract, i.e., if pricing is based on a discount off list, the quote will show current list, contract discount, and net price. If based on a markup over dealer net, it will show dealer cost, contract markup, and MHEC Net Price.
- 11 SECURITY DEVICES: The growth of the computer industry over the last several years has mainly been in the PC, Laptop and LAN (Local Area Network) categories and has placed the security risk to a more localized level. Members need to recognize this risk and respond accordingly. Educational institutions, operating computer equipment received under federal grants, should review their applications to insure compliance with federal guidelines.
- 12 Installation of wiring by State agencies is subject to the prescribed rates of wages as determined by the Commissioner of Labor in accordance with the provisions of MGL Chapter 149, Sections 26 & 27 and is, therefore, not covered by this contract.
- 13 How to Use This Contract For Maintenance Service which is being offered by multiple vendors:
  - A. Read over the various plans available under the contract from the vendor.
  - B. Determine which plan you wish to use.
  - C. Contact the vendor and request that they send you a signed copy of their standard service agreement to coincide with the plan that you have selected.
  - D. Review and revise its terms, as necessary for your institutions
  - E. Have the agreement countersigned by an authorized person at your institution.
- 14 Purchase orders may be placed with manufacturers or named dealers. Dealers must honor the MHEC Manufacturer's contract pricing offer. Manufacturers must contact their named dealers and provide them a copy of their awarded contract. Dealers must identify their selves to the membership as a dealer named by the Manufacturer awarded the MHEC contract. This information should be clearly referenced on all documentation for auditing purposes.
- 15 All discounts shall remain firm throughout the term of the contract. If available, promotional prices and volume discount prices may be offered to the member at the time of their purchase. Members may inquire from vendors if such promotions are available. Any standard price reduction excluding special promotion pricing offered to any MHEC Member must be offered to all MHEC Members.
- 16 As products are added to manufacturer/brands, the bid discount for that brand will be applied towards all new products.
- 17 The vendor will ship and bill the material requested on each purchase order directly to the respective school. Substitutions will not be allowed without the consent of the ordering department.
- 18 Any price request for increase during the contract term which is beyond the control for the vendor must be submitted to the MHEC Contract Manager for approval before it is applied to any sales to the MHEC members. Price increase requests must be submitted thirty days prior to the scheduled price increase date.
- 19 Installation for state schools was bid using Massachusetts Division of Occupational Safety Prevailing Wage Rates.
- 20 State schools may require the vendor to sign a "contract for services" and provide their certificate of insurance.
- 21 All other terms & conditions outlined in the RFB such as, Nondiscrimination of Employment and Affirmation Action, Indemnification, Force Majeure, Insurance requirements, Parking, Safety & Health regulations, Wage Rates shall apply to this contract.



## Awarded Vendors and Brands

### 1 Accunet Solutions Inc

Entuity, Isilon, Meraki, Network Instruments, Packet Motion, SAfeNet

### 2 Altura Communication Solutions

Avaya, AVST

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### 3 Anixter

3M, ADC-Krone, Belden, BerkTek, B-Line, Commscope, Compulink, Corning, CPI Chatsworth, Ekris, Gai-Tronics, General Cable, Hubbell, Middle Atlantic, Mohawk, Ortronics, Panduit, Phoenix Optics, Siemon, Snaketray, Superior Essex, Tyco/AMP, Valcom, Wiremold

### 4 Apple Inc.

Airport, Apple, Education Solutions, iMac, iPad, iPod, MacBook Pro, Macintosh, Time Capsule

### 5 Aquila Tech Corp dba Akibia Network and Security

Aruba, BlueCoat, Check Point, Citrix, Extreme Networks, Infoblox, Juniper, ProofPoint, Riverbed, RSA

### 6 Atrion Networking Corp

Bradford Networks, Cisco, Exinda, IronPort, Ruckus

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### 7 Bay Pointe Technology

BPT Managed Services, Cyberoam, Equus Computer Systems-Nobilis, Equus Computer Systems-Nobistor, Overland

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### 8 Blue Spruce Technologies Inc

Great Bay Software, Mirapoint

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### 9 BlueCore Networks also dba Sigma Security

A10 Networks, Extreme Networks, FireEye, Meru

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### 10 BostonTech Partners Inc

Acer, BostonTech, Dell EqualLogic, Panologic, Promise, Riverbed, Samsung, Toshiba

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### 11 Cambridge Computer Services Inc

Compellent, Crecendo, Data Domain, DataDirect Networks, Dell-Equallogic, Filetek, NexSan, QualStar, SpectraLogic, StorServer, Unidesk

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### 12 CDW Government LLC

3Com, 3M, Altec Lansing, AMD, Antec, Aopen, AT&T, Aten Technology, Avery, Battery Technology, BlackBerry, Buffalo, Case Logic, CDW-Entire Catalog, Chief, Clearcube Technology, Coyote Point, Crestron, Crucial Technology, Data Robotics, Inc, Datamation, Edge, Extron, Garmin, General Dynamics Itronix, Imation, Imprivata, Kanguru Solutions, Lefthand, LifeSize Communications, Memorex, NComputing, NEC, Otter Box, PNY Technologies, Promark Technology, Proxim, Radware, Rhinotek, Ricoh, Scale, Singlewire, Sprint Wireless, Super Micro Computer Inc, Symbol, T-Mobile, TomTom, Total Micro Technologies, US Robotics, ViewSonic, Vizio, Wasp, Wyse, Zoom Telephonics

### 13 Communications Supply Corp

Aiphone, BerkTek, Cablofil, Commscope, Cooper B-Line, Erico-Caddy, Flir Systems, HIKvision, Infinova, IPConfigure, IR Security-Schlage, Keri Systems, Leviton, Moog Videolarm, Network Video Technologies, Oberon, Pelco, Siemon, Superior Essex, Tappan Wire, Tyco/Amp, Valcom, Wiremold

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### 14 Continental Resources Inc

American Power Conversion (APC), CRI-Entire Catalog, F5, Gigamon, IBM, NetApp, Qlogic, Quantum, Sun/Oracle

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### 15 Corporate Technologies Inc

NetApp

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### 16 CTS Services Inc

Apple, Epson, Fujitsu, Hewlett-Packard, NEC, Okidata, Samsung, Sony, Toshiba, Wyse, Xerox

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## Awarded Vendors and Brands

### 17 Dell Marketing L P

Brocade, Dell, Dell/EMC, Digi, Force 10, Intel, Iomega, Planar, Seagate, SimpleTech, Startech, Transition, TrippLite, Websense, Western Digital, Wyse

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### 18 Direct Network Services

Axis, Bridgewave, Dragonwave, Exalt, Tranzeo

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### 19 Enterasys Networks

Enterasys

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### 20 ePlus Technology Inc

American Power Conversion (APC), Barracuda, Brocade, Cisco, ePlus support services, ePlus-Entire Catalog, FalconStor, FatPipe, VCE

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### 21 FTG Technologies

Acqueon Unify, Avaya, AVST, Cisco, Extreme Networks, FTG, Meru, NetLert, Nortel, RedSky, Trisys

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### 22 GovConnection Inc

Acronis, Addonics, Adesso, Alcatel-Lucent, Allied Telesis, Altec Lansing, Asus, AT&T, Aten Technology, Avaya, Avaya/Nortel, Avermedia, Bretford, Brother, Chatsworth, Eaton, Elmo, EMC, Epson, Ergotron, Fellowes, Fluke, GovConnection-Entire Catalog, Iomega, Kodak, Lexmark, Master Lock, Motorola, MSI, Nokia, Peerless, Research in Motion, Samsung, Sandisk, Seagate, Sonnet, Targus, Tripplite, Unitech, Viewsonic, Visioneer, Wacom, Western Digital

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### 23 Graybar Electric Co

Allen-Tel, Belden, CommScope, Emerson Network Power, Essex Wire & Cable, General Cable, Hoffman, Hubbell, Lynn Electronics, Mohawk, Panduit, Siemon, Viking

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### 24 Hewlett-Packard

Advantage Series, Compaq, Elite Series, Elitebooks, Hewlett-Packard, IPAQ, Probook, Z Series

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### 25 Hitachi Data Systems Inc

Brocade, Bus-Tech, Emulex, Hitachi, Qlogic, SilverPeak

### 26 INNO4 LLC

INNO4 LLC support services, Mobile Active Defense

### 27 Insight Public Sector Inc

3M, Asus, Avaya, Axiom, Black Box, Cables To Go, Canon, Cms, Compellent, Datalogic, Eaton, Edge, Elo, Epson, Fargo Electronics, Fluke, Honeywell, Insight-Entire Catalog, Insight-Support Services, Iomega, Ithaca, Kingston, Kyocera, Lexmark, Motion Computing, NEC, Nortel, Okidata, Pentax, Printronix, Samsung, Sony, Tandberg, Targus, Transition, Troy Group, Western Digital, Zebra

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### 28 Lenovo

Lenovo

### 29 LightSpeed Technologies Inc

Alcatel-Lucent

### 30 Maintech

Cisco, Compaq, DEC, Dell, IBM, Sun

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### 31 Microway Inc

Accelereyes, Areca, Mellanox, Microway FasTree, Microway InfiniScope, Microway MPI Link-Checker, Microway Navion, Microway Navion-4X, Microway NumberSmasher, Microway NumberSmasher-4X, Microway OctoPuter, Microway Quadputer, Microway ServaStor, Microway TriCom, Microway WhisperStation, NVIDIA

### 32 Ockers Company

Elmo, PowerDsine, Sonicwall, Stoneware, VaultLogix

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### 33 OnX Enterprise Solutions Ltd.formally Agilysys

Adaptec, ADIC, Agilysys-Entire Catalog, American Power Conversion (APC), Belkin, Brocade,



## Awarded Vendors and Brands

Cables To Go, DataRam, Dell, EMC, Exabyte, Hitachi, IBM, Kingston, Liebert, Maxtor, Palm, Raritan, Simpletech, Synnex

### 34 Palo Alto Networks

Palo Alto Networks

### 35 PCPlus Technologies Inc

Acer, Allworx, Astaro, Barracuda, Lenovo, Marathon, Mimio, PCPlus, PCPlus support services, Sophos, Switchvox, Symantec

### 36 PJ Systems Inc dba HIQ Computers

HiQ Computers

### 37 Rocky Mountain Ram LLC

RMR

### 38 Secure It Inc

Kablit, Sonic Shock

### 39 Silicon Mechanics Inc

Silicon Mechanics

### 40 SMS Systems Maintenance Services

Cisco, Dell, EMC, Fujitsu, Hewlett-Packard, IBM, SMS Entire catalog, Sun

### 41 Software House Intl

3Com, Adesso, Apricorn, Boundless, Brooktrout, Exabyte, Fellowes, Fujitsu, Gateway, Infocus, Kensington, Kingston, Lantronix, Logitech, Maxtor, Motorola, NEC, Netgear, Okidata, Panamax, Paradyne, Picturetel, Plextor, Polycorn, Rim, SHI-Entire Catalog, Smc Network, Sony, Sysconnect, Targus, Toshiba, Tripplite, Western Digital

### 42 SpeedLink Solutions Inc

EdgeWave, Jatheon, Revinetix

### 43 Transcend United Technologies

Avocent, ExaGrid, Raritan, ShoreTel

### 44 Vion Corporation

Inmage (HDS), MDS Cisco (Hitachi)

### 45 Whalley Computer Associates Inc

3M, Adtran, Aerohive, AMS, Apple, Arcmark, Astaro, Asus, ATI, Avanton, BenQ, Bluesocket, Bogen, Brother, Buslink, Cables to Go, Canon, Cisco, CitelMCK, Creative Labs, Crucial Technology, Cyber Acoustics, Datalogic, DataMax, Dell, Digi, D-Link, Emulex, Epson, Fatpipe, Fluke, Fortinet, Humanscale, Imation, InBoxer, logear, lomega, Janton, Keytronics, Konica Minolta, Labtec, Lacie, Lantronix, Lexmark, LG, Liebert, Logitech, Mirapoint, Mitsubishi, Motorola/Symbol, MultiTech, Okidata, Panasonic, Philips, Planar, Plantronics, Promise, Redline, Sonicwall, Sony, Startech, TallyGenicom, Targus, Teac, Toshiba, Unitrends, V7, Valcom, Visioneer, VisionTek, Watchguard, Waverider, Xerox, Zebra

## Dealer Index

*Awarded vendors are responsible to notify named dealers of contract pricing terms of contract. If you are a dealer named by an Awarded Vendor contact them for contract information.*

<u>Dealer Name</u>	<u>Awarded Vendor Name</u>	<u>Page</u>
Adaptive Communications	Palo Alto Networks	652
Adaptive Communications LLC	Enterasys Networks	349
AdvizeX Technologies	Hewlett-Packard	448
Agilysys	Hitachi Data Systems Inc	468
Agilysys, Inc.	Enterasys Networks	349
Agilysys, Inc.	Hewlett-Packard	448
BatBlue	Palo Alto Networks	652



Contract # MC11-F05

08/01/2011 through 07/31/2013

Accunet Solutions Inc

Page 7 of 19

<u>Dealer Name</u>	<u>Awarded Vendor Name</u>	<u>Page</u>
Blue Spruce Technologies	Enterasys Networks	349
Blue Spruce Tecnologies	Enterasys Networks	349
BlueCore Networks	Enterasys Networks	349
BlueCore Networks	Palo Alto Networks	652
Carousel Industries	Enterasys Networks	349
CBE Technologies	Hewlett-Packard	448
CDW-G	Lenovo	541
Computopia	Hewlett-Packard	448
Continental Resources	Hitachi Data Systems Inc	468
Continental Resources, Inc.	Hewlett-Packard	448
Corporate Technologies	Enterasys Networks	349
Cymbel	Palo Alto Networks	652
DayMark	Palo Alto Networks	652
Dell	Enterasys Networks	349
ErgoGroup	Hewlett-Packard	448
Fishnet	Palo Alto Networks	652
GovConnection	Hewlett-Packard	448
GovConnection	Lenovo	541
Hub Technical Services	Hewlett-Packard	448
Innovative Information Solutions	Palo Alto Networks	652
Integration Partners	Palo Alto Networks	652
iSecure	Palo Alto Networks	652
Micros Northeast	Lenovo	541
Nexum	Palo Alto Networks	652
NSA Services	Palo Alto Networks	652
Ockers, Inc.	Hewlett-Packard	448
PJ System dba HIQ Computer	Hewlett-Packard	448
PJ Systems Inc dba HIQ Compute	Lenovo	541
Rutter Networking	Enterasys Networks	349
Rutter Networking Technologies, I	Enterasys Networks	349
Sayers	Palo Alto Networks	652
SHI	Hewlett-Packard	448
Speedlink Solutions	Palo Alto Networks	652
Unified Networking Solutions	Hewlett-Packard	448
VION Corporation	Hitachi Data Systems Inc	468
Whalley Computer	Lenovo	541
Whalley Computer Associates	Enterasys Networks	349
Whalley Computer Associates	Hewlett-Packard	448
Whalley Computers	Enterasys Networks	349
Zones, Inc.	Lenovo	541



## Warranty Key

A	1 year
B	1 year HW
C	1 year/APP 3 years
D	10 years
E	1-2 years
F	1-3 years
G	2 years
H	25 years
I	2-years offsite
J	3 months
K	3 years
L	3-36 Months
M	36 Months WDB
N	5 years
O	6 months
P	90 days
Q	90 days- 1 year
R	90 days, media only
S	90 days, media only.
T	Appliances: 1 year Software: 90 days, m
U	Lifetime
V	Lifetime /1 year applies to different co
W	Lifetime Warranty.
X	Limited 1 year
Y	Limited Lifetime
Z	Manufacturer
AA	Online warranty
AB	Outdoor Access Points: 1 yearIndoor Acc
AC	Varies 12-60 mo
AD	Varies by product



# 1 Accunet Solutions Inc

<u>Address</u> 20 Park Plaza 4th Floor Boston, MA 02116	<u>Contact</u> Alan Dumas
<u>Email</u> adumas@accunetsolutions.com	<u>Phone</u> 617-867-0280
<u>Web</u> www.accunetsolutions.com	<u>Tollfree</u> 800-711-3963
<i>Small Business</i>	<u>Fax</u> 617-867-0281
	<u>FEI #</u> 043346641

Accunet Solutions offers a variety of OEM equipment and maintenance at discounts & rates shown below. Upon request catalogs/price lists will be distributed to MHEC members.

- Return Policy Items need to be returned within 30 days of receipt for standard processing.
- Major Credit Cards VISA, MasterCard, AMEX & Discover
- Delivery 10 to 21 days, dependent on vendor and brand.
- Cash Terms Net 30 Days
- Offer Extended Offer IS extended to Faculty, Staff & Students
- FOB Destination
- Freight Added
- Minimum Order None
- Additional Terms Reference MHEC MC11-F05 on all documentation

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				

## Orders

Matt Vanson  
20 Park Place  
4th Floor  
Boston, MA 02116  
Phone: 716-463-2160  
Fax: 617-867-0281  
Email: mvanson@accunetsolutions.com

## Orders

David Bates  
20 Park Plaza  
4th Floor  
Boston, MA 02116  
Phone: 617-512-0502  
TollFree: 800-711-3963  
Fax: 617-867-0281  
Email: dbates@accunetsolutions.com

## Remit

Alan Dumas  
20 Park Plaza  
4th Floor  
Boston, MA 02116  
Phone: 617-867-0280  
TollFree: 800-711-3963  
Fax: 617-867-0281  
Email: adumas@accunetsolutions.com

## Sales Rep

Nick Brown  
20 Park Plaza  
4th Floor  
Boston, MA 02116  
Phone: 617-867-0280  
Fax: 617-867-0281  
Email: nbrown@accunetsolutions.com

## Sales Rep

Henry Trujillo  
20 Park Plaza  
4th Floor  
Boston, MA 02116  
Phone: 508-544-1691  
Fax: 617-867-0281  
Email: htrujillo@accunetsolutions.com

## Sales Rep

Meera Sawhney  
20 Park Plaza  
4th Floor  
Boston, MA 02116  
Phone: 978-977-0392  
Fax: 617-867-0281  
Email: msawhney@accunetsolutions.com



**Sales Rep**

Dan O'Neill  
 20 Park Plaza  
 4th Floor  
 Boston, MA 02116  
 Phone: 914-645-8868  
 Fax: 617-867-0281  
 Email: doneill@accunetsolutions.com

**Sales Rep**

Michael Dimitruk  
 20 Park Plaza  
 4th Floor  
 Boston, MA 02116  
 Phone: 617-867-0280  
 TollFree: 800-711-3963  
 Fax: 617-867-0281  
 Email: mdimitruk@accunetsolutions.com

**Brand: Entuity**

		Warranty		
Networking equipment & supplies	EYE Object-Hardware & Software	P	30%	Discount off list
Networking equipment & supplies	EYE Professional-Hardware & Software	P	30%	Discount off list
Networking Service/Maintenance	Entire Brand-30% discount on parts	P	20% purchase price/annual maintenance	\$180/hr T-M & Onsite Installs, Travel Included

**Brand: Isilon**

		Warranty		
Computer Storage	Accelerators-Entire Brand	P	40%	Discount off list
Computer Storage	NL Series-Entire Brand	P	40%	Discount off list
Computer Storage	S series-Entire Brand	P	40%	Discount off list
Computer Storage	S-SSD Series-Entire Brand	P	40%	Discount off list
Computer Storage	X Series-Entire Brand	P	40%	Discount off list
Computer Storage	X-SSD Series-Entire Brand	P	40%	Discount off list
Computer storage maintenance	Entire Brand	P	20% purchase price/annual maintenance	\$180/hr T-M & Onsite Installs, Travel Included

**Brand: Meraki**

		Warranty		
Networking equipment & supplies	802.11N access Points-Hardware & Software	P	30%	Discount off list
Networking equipment & supplies	Cloud Controllers-Hardware & Software	P	30%	Discount off list
Networking equipment & supplies	Enterprise Wireless LAN-Hardware & Software	P	30%	Discount off list
Networking Service/Maintenance	30% discount on parts		Maintenance/Included with license	\$180/hr T-M & Onsite Installs, Travel Included

**Brand: Network Instruments**

		Warranty		
Networking equipment & supplies	10GB Collectors-Hardware & Software	P	20%	Discount off list
Networking equipment & supplies	Ethernet probes-Hardware & Software	P	20%	Discount off list
Networking equipment & supplies	Gigastor-Hardware & Software	P	20%	Discount off list
Networking equipment & supplies	HW Taps-Hardware & Software	P	20%	Discount off list
Networking equipment & supplies	Observer HW-Hardware & Software	P	20%	Discount off list
Networking equipment & supplies	Observer Reporting-Hardware & Software	P	20%	Discount off list
Networking Service/Maintenance	Entire Brand-20% discount on parts	P	18% list price/annual maintenance	\$180/hr T-M & Onsite Installs, Travel Included

**Brand: Packet Motion**

		Warranty		
Networking equipment & supplies	Packet Sentry Enterprise-Hardware & Software	P	30%	Discount off list
Networking equipment & supplies	Packet Sentry Professional-Hardware & Software	P	30%	Discount off list
Networking Service/Maintenance	Entire Brand-30% discount on parts	P	15% annual maintenance	\$180/hr T-M & Onsite Installs, Travel Included

**Brand: SAfeNet**

		Warranty		
Networking equipment & supplies	Database protection-Hardware & Software	B	20%	Discount off list
Networking equipment & supplies	Disk and File Encryption-Hardware & Software	B	20%	Discount off list
Networking equipment & supplies	Hardware Security Manager-Hardware & Software	B	20%	Discount off list
Networking equipment & supplies	Multi factor Authentication-Hardware & Software	B	20%	Discount off list
Networking equipment & supplies	Network and Wan Encryption-Hardware & Software	B	20%	Discount off list
Networking equipment & supplies	PKI Authenticators-Hardware & Software	B	20%	Discount off list
Networking equipment & supplies	Secure Cloud Services-Hardware & Software	B	20%	Discount off list
Networking equipment & supplies	Tokens, OTP-Hardware & Software	B	20%	Discount off list
Networking Service/Maintenance			18% Purchase Price/annual maintenance	\$180/hr T-M & Onsite Installs, Travel Included



Brand: **SAfeNet**

Warranty

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Networking Service/Maintenance	PKI Authenticators-20% discount on parts	<i>B</i>	15% list/annual maintenance	\$180/hr T-M & Onsite Installs, Travel Included
Networking Service/Maintenance	Tokens, OTP-20% discount on parts	<i>B</i>	15% list/annual maintenance	\$180/hr T-M & Onsite Installs, Travel Included

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# Accunet Solutions Inc SPECIAL INSTRUCTIONS

## MHEC Member List

### Boston Consortium For Higher Education

#### Babson College

ATTN: Kerrie Dunn, Buyer, 781-239-5588  
231 Forest Street, P.O. Box 57310, Babson Park, MA 02457-0310

#### Bentley University

ATTN: Gary Nolan, Assistant Director, 781-891-3456  
173 Forest Street, Waltham, MA 02452-4705

#### Berklee College of Music

ATTN: Chris Swezey, Director, 617-747-3146  
1140 Boylston Street, MS-168 AX, Boston, MA 02215-3693

#### Boston College

ATTN: Paul McGowan, Director, 617-552-3055  
140 Commonwealth Avenue, 180 More Hall, Chestnut Hill, MA 02467-3819

#### Brandeis University

ATTN: Ed Perkins, Assistant Director, 781-736-4505  
415 South Street, Waltham, MA 02454

#### Harvard University

ATTN: Joanne Urso, Director of Strategic Procurement, 617-495-9153  
1033 Massachusetts Avenue, Cambridge, MA 02138

#### Massachusetts Institute of Technology

ATTN: Leo J. McInerney, Dir Sourcing, Travel and Procurement Svcs, 617-253-2732  
77 Massachusetts Avenue, NE49-4143f, Cambridge, MA 02139

#### Northeastern University

ATTN: Michael McNamara, Director of Procurement Services, 617-373-5883  
360 Huntington Ave., Boston, MA 02115

#### Olin College of Engineering

ATTN: Scott Slaboden, Associate Director, 781-292-2318  
1735 Great Plain Avenue, Needham, MA 02492

#### Suffolk University

ATTN: John Kineavy, Manager, 617-573-8406  
8 Ashburton Place, Boston, MA 02108

#### Wellesley College

ATTN: Christina Dolan, Director, 781-283-3501  
106 Central Street, Wellesley, MA 02181-8282

#### Wheaton College

ATTN: John Sullivan, Director, 508-286-3484  
26 East Main Street, Park Hall 206, Norton, MA 02766-7722

### Colleges of Worcester Consortium, Inc.

#### Assumption College

ATTN: Gale Racine, Director of Purchasing, 508-767-7283  
500 Salisbury Street, AL 113, Worcester, MA 01609

#### Becker College

ATTN: Michael Mongeon, Director, 508-373-9458 x9458  
61 Sever Street, Worcester, MA 01609



## **Colleges of Worcester Consortium, Inc.**

Clark University

ATTN: Paul Wykes, Manager, 508-793-7385  
950 Main Street, Worcester, MA 01610

College of the Holy Cross

ATTN: Joan Anderson, Manager, 508-793-3644  
1 College Street, Worcester, MA 01610

Nichols College

ATTN: Kay Young, Director, 508-213-2114  
P.O. Box 5000, Dudley, MA 01571

Worcester Polytechnic Institute

ATTN: Ann Schlickmann, Director, 508-831-5150  
100 Institute Road, Worcester, MA 01609

## **Community Colleges**

Berkshire Community College

ATTN: Kim St. Pierre, Buyer, 413-236-3002 x3036  
1350 West Street, Pittsfield, MA 01201

Bristol Community College

ATTN: Sandra Boscoe, Buyer II, 508-678-2811 x2216  
777 Elsbree Street, Fall River, MA 02720

Bunker Hill Community College

ATTN: Rich Pishkin, Director of Purchasing, 617-228-2427  
250 New Rutherford Avenue, Charlestown, MA 02129

Cape Cod Community College

ATTN: Pat Taylor, Accountant, 508-362-2131 x4470  
2240 Iyannough Road, West Barnstable, MA 02668

Greenfield Community College

ATTN: Ryan Aiken, Director of Purchasing, 413-775-1309  
1 College Drive, Greenfield, MA 01301

Holyoke Community College

ATTN: Tara Wolman, Director of Business Services, 413-552-2495  
303 Homestead Avenue, Holyoke, MA 01040

Massachusetts Bay Community College

ATTN: Lauren Curley, Supervisor of Purchasing, 781-239-2572  
50 Oakland Street, Wellesley, MA 02481

Massasoit Community College

ATTN: John Caffelle, Staff Asst. to the VP of Admin., 508-588-9100 x1502  
1 Massasoit Blvd., Brockton, MA 02302

Middlesex Community College

ATTN: Maureen Hudson, Coordinator, 781-280-3506 x3506  
591 Springs Road, Bldg. 10, Bedford, MA 01730

Mount Wachusett Community College

ATTN: Robert LaBonte, Asst VP Administrative Services, 978-632-6600 x272  
444 Green Street, Gardner, MA 01440

North Shore Community College

ATTN: Trish Callahan, Procurement Manager, 978-762-4000 x4503  
1 Ferncroft Road, Danvers, MA 01923

Northern Essex Community College

ATTN: Jodi Paris Anastos, Purchasing Analyst, 978-556-3933  
100 Elliott Street, Haverhill, MA 01830

Quinsigamond Community College

ATTN: Anita Bowden, Campus Planning, 508-854-4360  
670 West Boylston Street, Worcester, MA 01606-2092

Roxbury Community College

ATTN: Clifford Williams, Vice President, 617-427-0060 x5343  
1234 Columbus Avenue, Boston, MA 02120



## **Community Colleges**

Springfield Technical Community College

ATTN: Joseph DaSilva, Director of Purchasing and Business Services, 413-755-4889  
1 Armory Square, P.O. Box 9000, Suite 1, Springfield, MA 01102-9000

## **Consortia**

Boston Consortium for Higher Educ.

ATTN: Phillip DiChiara, Managing Director, 781-292-4795  
1763 Great Plains Avenue, Needham, MA 02492-1245

Colleges of the Fenway

ATTN: Claire Ramsbottom, Executive Director, 617.632.2729  
375 Longwood Avenue, Boston, MA 02215-5328

Colleges of Worcester Consortium, Inc.

ATTN: Carmelita Bello, Vice President & CFO, 508-754-6829  
484 Main Street, Suite 500, Worcester, MA 01608

Coop. Colleges of Greater Springfield

ATTN: Arlene Rock, 413-782-1538  
1215 Wilbraham Road, Springfield, MA 01119

Five Colleges, Inc.

ATTN: Neal Abraham, Executive Director,  
97 Spring Street, Amherst, MA 01004

Massachusetts Higher Education Consortium

ATTN: Stacey Wikar, Director of Operations, 413-545-4887  
505 East Pleasant Street, Amherst, MA 01003

NECCUM

ATTN: Linda Murphy, Assistant to the President, 978-837-5137  
315 Turnpike Street, North Andover, MA 01845

Northern Berkshire Cooperating Colleges, Inc.

ATTN: Not Staffed ,  
, , MA

Pro Arts Consortium, Inc.

ATTN: Ross Bresler, Executive Director, 617-236-8617  
1140 Boylston Street, Boston, MA 02115

S.E. Assoc. for Coop. in Higher Ed.

ATTN: Not Staffed ,  
, , MA

## **Cooperating Colleges of Greater Springfield**

American International College

ATTN: Tina Toohey, Director of Auxiliary Services, 413-205-3352  
1000 State Street, Box 4A, Springfield, MA 01109

Bay Path College

ATTN: Michael Giampietro, Vice President, 413-565-1251  
588 Longmeadow Street, The Annex, Longmeadow, MA 01106

Elms College

ATTN: Stephen Schwartz, Director, 413-265-2367  
291 Springfield Street, Chicopee, MA 01013

Springfield College

ATTN: Lita Adams, Director, 413-748-3641  
263 Alden Street, Springfield, MA 01109

Western New England College

ATTN: Arlene Rock, Director of Administrative Services, 413-782-1538  
1215 Wilbraham Road, Springfield, MA 01119

## **Five Colleges, Inc.**

Amherst College

ATTN: Judy Strayer, Furnishings & Equipment Coordinator, 413-542-8578  
P.O. Box 5000, Amherst, MA 01002



## **Five Colleges, Inc.**

### Hampshire College

ATTN: Deborah Kallman, Controller, 413-559-5788  
893 West Street, Amherst, MA 01002

### Mount Holyoke College

ATTN: Julie Parks, Accountant/AP Manager, 413-538-3043  
50 College Street, 6 Skinner Hall, South Hadley, MA 01075

### Smith College

ATTN: Linda Hiesiger, Manager, 413-585-2231  
126 West Street, Northampton, MA 01063

## **Independent Members of the MHEC**

### Bard College at Simon's Rock

ATTN: Lee Rogers, Assistant to the Director of the Physical Plant, 413-528-7208  
84 Alford Road, Physical Plant, Great Barrington, MA 01230

### Bay State College

ATTN: Meg Trant, VP of Administration & Finance, 617-217-9118  
122 Commonwealth Ave, Boston, MA 02116

### Bowdoin College

ATTN: James Kelley, Procurement & Risk Manager, 207-725-3115  
5400 College Station, Brunswick, ME 04011

### Bryant University

ATTN: Paulette Rattigan, Director, 401-232-6320  
1150 Douglas Pike, Smithfield, RI 02917

### Curry College

ATTN: Lynda Packer, Manager of Purchasing, 617-333-2237  
1071 Blue Hill Avenue, Milton, MA 02186

### Elderhostel, Inc.

ATTN: Jim Foley, Director of Facilities, 617-457-5474  
11 Avenue de Lafayette, Boston, MA 02111

### Emmanuel College

ATTN: Carol Whitehead, Assistant to the VP for A & F, 617-735-9858  
400 The Fenway, Boston, MA 02115

### Lasell College

ATTN: Diane Parker, Director of Business Operations, 617-243-2137  
1844 Commonwealth Avenue, Newton, MA 02466

### MA School of Professional Psychology

ATTN: Sophia Costello, Accounts Payable,  
221 Rivermoor Street, Boston, MA 02132

### Mass. College of Pharmacy & Health Sciences

ATTN: Peg Eaton Crawford, Director, 617-732-2132  
179 Longwood Avenue, Boston, MA 02115

### Massachusetts Trial Courts

ATTN: Paul Collis, Manager of Procurement, 617-742-8383  
Two Center Plaza, Boston, MA 02108

### Mount Ida College

ATTN: Sharon Harris, Purchasing Assistant, 617-928-4543  
777 Dedham Street, Newton Centre, MA 02459

### Pine Manor College

ATTN: Dorothy McDermott, Business Manager, 617-731-7120  
400 Heath Street, Chestnut Hill, MA 02467

### Quincy College

ATTN: Pushap Kapoor, Vice President, 617-984-1775  
24 Saville Avenue, Suite 106, Quincy, MA 02169

### Regis College

ATTN: Diep Sheehan, Director, 781-768-7078  
235 Wellesley Street, Weston, MA 02493



### **Independent Members of the MHEC**

Rhode Island School of Design

ATTN: Kim Harpin, 401-454-6424  
2 College Street, Providence, RI 02903

Salve Regina University

ATTN: Francine Monfette, Director, 401-341-2231  
100 Ochre Point Avenue, Newport, RI 02840

Simmons College

ATTN: Kathleen Peroni-Callahan, Director, 617-521-2150  
300 The Fenway, Boston, MA 02115

Wentworth Institute of Technology

ATTN: Gerald Inman, Director, 617-989-4252  
550 Huntington Avenue, Boston, MA 02115

WGBH - Channel 2

ATTN: Alison Trainor, 617-300-3828  
One Guest Street, Boston, MA 02135

Wheelock College

ATTN: Ed Jacques, 617-879-2446  
200 The Riverway, Boston, MA 02215

Woods Hole Oceanographic Institution

ATTN: Dennis Fox, Director, 508-289-2361  
573 Woods Hole Road, Woods Hole, MA 02543

### **NECCUM**

Merrimack College

ATTN: Donna Tombarelli, Director of Procurement & Risk Management, 978-837-5942  
315 Turnpike Street, North Andover, MA 01845

### **Northern Berkshire Cooperating Colleges, Inc.**

Williams College

ATTN: Tim Reisler, Assistant Director for Admin. Services, 413-597-3319  
60 Latham Street, Williamstown, MA 01267

### **Pro Arts Consortium, Inc.**

Boston Conservatory

ATTN: Daniel Corsetti,  
8 The Fenway, Boston, MA 02215

Emerson College

ATTN: Margaret Rogan, Director, 617-824-8590 x8590  
180 Boylston Street, Boston, MA 02116

Museum of Fine Arts and School of MFA

ATTN: Pam Janke, 617-369-3890  
465 Huntington Avenue, Boston, MA 02115

### **Southeastern Assoc. of Coop. in Higher Ed.**

Stonehill College

ATTN: Gregory Wolfe, Director, 508-565-1357  
320 Washington Street, North Easton, MA 02356

### **State: Universities & Colleges**

Bridgewater State University

ATTN: Jean Zona, Director, 508-531-1221  
131 Summer Street, Boyden Hall, Room 202, Bridgewater, MA 02325

Fitchburg State University

ATTN: Doreen Ares, Director of Procurement TR & Budget., 978-665-3123  
160 Pearl Street, Fitchburg, MA 01420

Framingham State University

ATTN: Linda Nesta, 508-626-4933  
100 State Street, Framingham, MA 01701



## **State: Universities & Colleges**

Massachusetts College of Art and Design

ATTN: Jim McDaid, Director, 617-879-7960  
621 Huntington Avenue, Boston, MA 02115

Massachusetts College of Liberal Arts

ATTN: Gerald Desmarais, Treasurer, 413-662-5206  
375 Church Street, North Adams, MA 01247

Massachusetts Maritime Academy

ATTN: Brian Churchill, Director, 508-830-5051  
101 Academy Drive, Buzzards Bay, MA 02532

Massachusetts State College Bldg. Authority

ATTN: Ellen Bell, Chief Administrative Officer, 617-542-1081 x17  
253 Summer Street, Ste. 300, Boston, MA 02210

Salem State University

ATTN: Evelyn Wilson, Director, 978-542-6152  
352 Lafayette Street, Salem, MA 01970-5353

Westfield State University

ATTN: Chris Raymond, Purchasing/AP Manager, 413-572-5243  
577 Western Avenue, Room 333, Westfield, MA 01086-1630

Worcester State University

ATTN: Brenda Bussey, Director, 508-929-8455  
486 Chandler Street, Worcester, MA 01602

## **UMass University System**

N.E. Regional New Born Screening Program

ATTN: Pam Kattany, Business Manager, 617-983-6323  
305 South Street, Jamaica Plain, MA 02130

UMass Medical/Eunice Kennedy Shriver Ctr.

ATTN: William Mcilvane, Administration, 781-642-0153  
200 Trapelo Road, Waltham, MA 02452-6319

Univ. of Mass. Biological Laboratories

ATTN: Anna Sanchez, 617-522-3700 x6412  
305 South Street, Jamaica Plain, MA 02130

Univ. of Mass. Cranberry Station

ATTN: Natalie Guerin, 508-295-2212 x12  
1 State Bog Road, P.O. Box 569, E. Wareham, MA 02538-0569

Univ. of Mass. Marine Station

ATTN: Jessica Diebold, Olney Hall, 978-934-3898  
One University Avenue - Room 201, Lowell, MA 01854-5045

Univ. of Mass. President's Office/ITS/Treas.

ATTN: Don Joubert, Director of Procurement and Administration, 774-455-7866  
333 South Street, Ste. 450, Shrewsbury, MA 01545

Univ. of Mass. Suburban Experiment Station

ATTN: Bookkeeper, 781-891-0650  
240 Beaver Street, Waltham, MA 02254

Univ. of Mass./ Lowell

ATTN: Tom Hoole, Director, 978-934-3509  
883 Broadway Street, Room 204 Dugan Hall, Lowell, MA 01854

University of Massachusetts/ Amherst

ATTN: John Martin, Director, 413-545-0361  
140 Hicks Way, 407 Goodecl Building, Amherst, MA 01003

University of Massachusetts/ Boston

ATTN: Darryl Mayers, Director, 617-287-5458  
100 Morrissey Blvd., Boston, MA 02125

University of Massachusetts/ Medical School

ATTN: Jeff DiCiaccio, Director, 508-856-5301  
333 South St, Suite 109-12379, Shrewsbury, MA 01545



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ATTN: Jeff Diciaccio, Director, 508-856-6736 x237

222 Maple Avenue, Chang Building CH1-109, Shrewsbury, MA 01545

